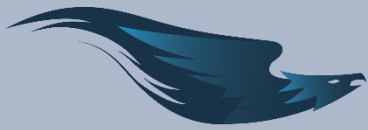


# ANC Contracting Advantages



EAGLE HARBOR  
SOLUTIONS

## Certification and Listing:

**DUNS:** 080193557

**CAGE:** 7N6E6

## Business Type:

SBA Certified 8(a) Company  
Alaska Native Owned (ANC)  
Small Disadvantaged  
Business (SDB)

## NAICS Codes:

517110, 541330, 541511,  
541512, 541513, 541519,  
541611, 541614, 541618,  
541690, 541712, **541990**,  
561210, 561612, 561621,  
561622, 611699, 922190

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## ANC Sole Source Contracting

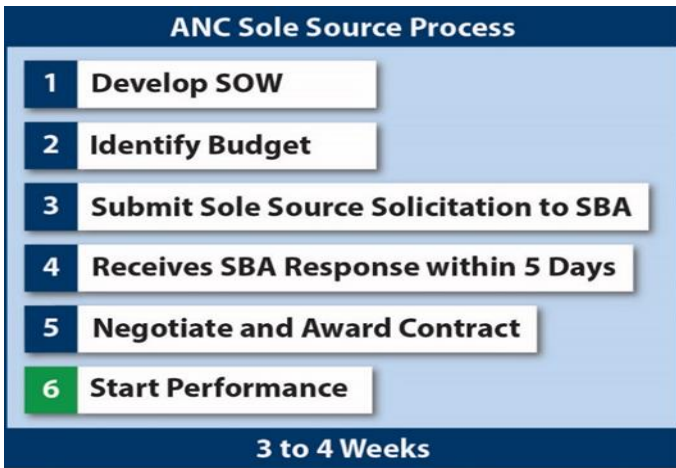
As an Alaska Native Company (ANC), we offer a unique, flexible, and streamlined sole source procurement option to our Government customers. Available through all SBA-certified 8(a) subsidiaries within the Koniag family of companies, sole source contracting with Koniag provides the Government with Federal Acquisition Regulations (FAR) and Code of Federal Regulations (CFR) provisioned methods to maximize performance flexibility, mission continuity, and small business goal achievement.

## Key Sole Source Advantages

- **Significantly Accelerated Procurement Timeline** - without the disruptions and delays resulting from complex evaluations and resulting protests
- **Flexibility and Reliability** - through direct negotiations per 13 CFR 124.503, competitive threshold exemptions per 48 CFR 19.805-1, and common management and administrative services between all Koniag subsidiaries.
- **8(a) Sole Source Awards Cannot Be Protested** – 13 C.F.R. 124.517(a): ANC 8(a) companies eligible for a sole source or competitive 8(a) requirement may not be challenged by another Participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.
- **Unlimited Sole Source Ceiling** – ANC's, unlike other 8(a) companies – provide the Government with a virtually unlimited sole source ceiling per 48 CFR 6.303-1.

## Why an Alaska Native Corporation?

- **No Sole Source Dollar Threshold** – 13 C.F.R. 124.506(b): SBA may award a sole source 8(a) contract to an ANC with a value less than \$22M without a Justification and Approval (J&A). There is no dollar threshold for a sole source award with an approved J&A.
- **Exception to Affiliation Coverage** - 13 CFR 121.103 (b)(2): 8(a) participants owned and controlled by Alaska Native Corporations/Indian tribes are not considered to be affiliated with other concerns because of common ownership or management.
- **Small Business Subcontracting** - FAR 19.703 (c): Subcontracts awarded to an ANC/Indian tribes are counted towards subcontracting goals for small business regardless of size or SBA certification status.



**Flexibility & Proven Reliability**

ANC sole source procurements provide the Government with numerous advantages in creating agile and scalable contracting solutions by allowing open discussions and direct negotiations at any phase of procurement following SBA approval. Additionally, only tribally-owned corporations such as ANCs can offer sole source procurements protected from protests.

Eagle Harbor Solutions brings high-quality performance and reliable services to the U.S. federal, state, and local contracting marketplace. Eagle Harbor operates as a subsidiary of Koniag Incorporated.

**SBA District Office and POC servicing Koniag Incorporated and its subsidiaries:**

<p>Mr. John Dicus          Business Opportunity Specialist          U.S. Small Business Administration          Seattle District Office, Spokane Branch          801 W. Riverside Avenue, Suite 444          Spokane, WA 97012</p>	<p>Office: 509.353.2513          Fax: 202.481.2501  <a href="mailto:john.dicus@sba.gov">john.dicus@sba.gov</a>  <a href="http://www.sba.gov/wa">www.sba.gov/wa</a></p>
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